

Please note- These minutes are unofficial until approved at the next regular meeting tentatively scheduled for March 28, 2019 at 5:00pm.

The February meeting of the Board of Directors took place on Thursday February 28,2019 in the dining room of the club house. Present were President Ron Pontoni, Vice President Jay Hight, Treasurer John Goff and Directors Ann Truesdell, Kevin Knox and Mike Dominick. Secretary Dennis McDonald, Phil Alway and Rich Thompson were unable to attend due to illness. Also, in attendance was Golf Professional Greg Bean, Event and House Manager Wendy Smith and returning Golf Course Superintendent Randy Moses.

President Pontoni called the meeting to order at 5:05pm.

Minutes: Mr. Dominick moved and Ms. Truesdell seconded to approve the January 2019 minutes as presented. Motion to approve was 6-0. (Board meeting minutes are available for review in the Baywood Information – Members only section of the Baywood website or upon request from the office).

Golf Course Superintendent Report: Randy Moses expressed his gratitude to the board for giving him a second chance. He also thanked Mr. Knox for his support. Mr. Hight asked Mr. Moses for his recommendation for the golf course fence that has been pilfered in many locations. Mr. Moses and Mr. Knox plan on replacing the lateral boards and screwing them into the posts.

Financial Report: Mr. Goff stated that 4 or 5 adjustments need to be done on December's statement to correct some inadvertent revenue being applied erroneously in the month. After that is complete they will be presenting the statement to the board. Mr. Goff also handed out a lists of golf dues by category.

House Manger & Event Specialist: Wendy Smith reported that she had a couple more events than anticipated with a total revenue of approximately \$12,000. She stated that events for March are about \$10,000. She also said that Redwood Energy was reporting on our lighting usage and giving us a quote on replacing and updating. The price was free to over \$11,000 but possible to be repaid through our savings.

Discussion/Action Items:

Golf course zoning: Mark Burtchett, Jens Sund, Suk Choo Kim and Ron Pontoni attended a discussion of the Bayside Grange of zoning rules in Bayside and Jacoby Creek sponsored by Humboldt County. After the meeting Mark Burtchett met with the County Planner and found that Baywood has many zones from commercial to recreational to residential. Overall we are controlled by Zone Q which is a recreational designation. As part of long-term planning, Mark agreed to work with the board to pursue some zoning changes that might benefit the club in the future.

Golf Simulator: Mike Dominick presented to the board some beneficial financial valuations of keeping the simulator and providing a way in which a limited (20) amount of simulator members would be able to utilize the simulator during hours in which the club is closed. Mr. Dominick showed that currently the minimum net profit the club receives from the simulator members is \$12,000 per year. According to Mr. Dominick if we increased the hours available net profit would rise to \$16,500 to \$25,000 per year. Costs involved to create this situation would be born by the simulator club. There were some concerns brought up to liability, ABC rules, etc. and both the board and Mr. Dominick felt it best to get more answers and have an email board vote. Without approval of the changes the simulator will be removed. Several Baywood Simulator members attended the meeting to voice their support.

Humboldt Tennis Club: Mr. Pontoni brought to the board that they would be interested in building a facility on our property. The board was not interested in seeking more information when they were informed that Humboldt Tennis Club would like to be close to the clubhouse.

Golf Carts: Golf Professional, Greg Bean, brought forward that we currently have 4 golf tournaments that require 40-55 golf carts. Baywood currently has a fleet of 30 carts. The cost of renting golf carts for tournaments in 2017 was excessive, as they had to come from Chico. The Chico option dried up in 2018 and Mike Dominick purchased twenty 2015 carts from Ez-Go to get us through the tournament season. With no improved options for this year Dr. Hight made a motion and Mr. Goff seconded that we enter a 60-month lease of \$840.00 per month plus tax with a \$1.00 buyout to secure the carts. The motion was approved 6-0.

Member Survey: Lynn and Ron Erickson conducted a club survey through Survey Monkey and had received over 100 responses. This was an outstanding response by any standards. They are currently putting the information together and will report back at the next board meeting.

Fee for waste discharge: Ron Pontoni reported that because Baywood was a commercial organization we were required by the state to pay \$6,700.00 per year in fees for our septic system. After approaching the state agency, Ron got the fee reduced to \$2,500.00 and maybe lower if we can get the county to monitor.

Golf/Social Membership Drive: This item was sent back to the committee for ideas.

Community Donations: The club has been approached many times from different organizations to provide donations to their organization for fundraising purposes. The consensus of the board was, that while sympathetic to non-profits situations, the board felt better to offer a small discount to members interested and let them purchase the coupons with an expiration date and make the donations to the non-profit.

Tuesday re-opening: Tuesday April 2nd is a tentative date for a reopening of Tuesdays which will be course, Pro-Shop and bar. Weather dependent!

Long-range Club Management Plan: This item was tabled until the next meeting.

Committees:

Social: Diana Hight reported that they had a lot of energy. They would like to develop a social activity after golf tournaments to keep participants there. They want to get the pool memberships kicks off and find a way to monitor how much revenue is generated from the pool.

Greens: Kevin reported that we are in need of sod to repair the 14th green. The cost is approximately \$5,000.00 and this needs to be done quickly so the green is healed by summer. Kevin is going to pay for it and the board will hold a fundraiser to pay Kevin back. A motion was made by Mike Dominick and seconded by Jay Hight and passed 6-0. Also, greens committee will meet last Thursday of the month at 4pm.

New Member: Kacey Seely was approved 6-0.

Resigning Members: Erik McGoldrick, John Allen

Meeting adjourned at 7:25pm and Board went into closed session.

The meeting readjourned at 7:39pm and a motion was made by Kevin Knox to send Marica Porter a letter of conditions of employment. The motion was seconded by Mr. Dominick and approved 6-0. Motion was made by Mr. Goff to explore the possibility of waving Randy Moses' grace period for insurance, seconded by Mr. Knox and approved 6-0.

Meeting was adjourned at 7:42pm.