

BAYWOOD GOLF AND COUNTRY CLUB

Board of Directors' Meeting

Thursday, February 27, 2020

Dining Room 5:00 pm

The regular monthly board meeting of the Baywood Board of Directors was held on February 27, 2020, in the Baywood dining room. Board members present were: President Dr. Jay Hight, Vice President Ann Truesdell, Secretary Dennis McDonald, Treasurer John Goff, and Directors Kevin Knox, Stacie Nickerson, Mike Dominick, Ron Pontoni, and Ryan McCulloch. Staff members present were Club Manager Brett Soutiere, Head Golf Professional Greg Bean, and Club Accountant Stacey Cootes. Numerous club members were also in attendance.

President Hight called the meeting to order at 5:00 pm.

A motion was made by Ann Truesdell to approve the minutes from the February 6, 2020, board meeting. It was seconded by Mike Dominick. The motion was passed by a 9-0 vote.

Member Comments (Items not on the Agenda) – Linda Mattson suggested we make improvements for pool members, such as freshen up the restrooms which would eliminate the use of the men's and women's member lounge area. Linda also suggested we put in a diaper changing station in the pool restroom.

Golf Course Superintendent Report – Kevin Knox for Randy Moses - Kevin reported that the greens are getting better and that Randy has suggested that we fertilize the greens every 25 days instead of every 30 plus days. Randy has hired one new employee and is looking at one more plus a mechanic. Kevin has contacted the logger regarding the pond overflow culvert area left of the hole #11 fairway that was damaged from excess rain water drainage.

House Manager/Event Coordinator Report – Brett Soutiere for Wendy Smith – Brett reported that the club brought in \$4500 last month on just events. There were 45 people attending the tequila tasting event and 41 attending the Valentine Dinner. There are eight weddings scheduled for this year and July 19 is Bob Johnson's memorial. There will be a new spring menu soon and the bar has new spring cocktails and a featured wine every month. The member comment cards have been very positive.

Golf Professionals Report – Greg Bean – Greg reported that in January there were 156 rounds played, while February had 412. Last year there were only 144 rounds played in February. March 15 will be the Par 3 Mud ball tournament, NCGA tournament qualifications will take place on March 21 and again on March 28. Ladies clinics will start Wednesday, March 25, at 5:00 pm and end on April 10. Twilight League will start for men and women soon, so get your teams together. April 2 will be the Chris Johnson Day Event and Luncheon. Chris will play with the ladies that day and give a clinic for the junior golfers on April 4.

The landscaping is proceeding with three new trees having been added to the course. Greg explained the new score card layout and ratings and also the new adjusted scoring procedure. A motion to accept the new score card design was made by Mike Dominick with a second from Ron Pontoni. The motion was passed 9-0.

Club Manager Report – Brett Soutiere – Brett reported that we have new tee blocks for the range. They were designed and made by Kyle Bittle who works in the Golf Shop. New bag stands also will be coming for the range soon. Proceeds from the tequila tasting will pay for them. On June 18, we will be switching to the County from the State for our wastewater billing, for a savings of approximately \$6,000 per year. A pool committee was set up to bring to the Board details of what needs to be done around the pool as well as pool membership and guest fees. The committee will consist of Ann Truesdell, Ryan McCulloch, Diana Hight, and Jeremiah Joyner.

Club Accountant Report – Stacey Cootes- Stacey reported that the balance sheet is getting cleaned up. She stated that all past due accounts were sent bills and that she and Brett adopted a new procedure for collections. Stacey reviewed the 2019 profit and loss statement, which included many corrections from the foreUp software program.

Discussion/Action items

- a. **Member Billing – Credit Card Processing Fee** – The Finance Committee was charged with studying the issue and bringing a recommendation to the next board meeting. The Finance Committee is to meet Thursday, March 19, at 4:00 pm.
- b. **Strategy for Timber Harvest – Phase 3** - Mike Dominick reported that the price of Redwood is now \$800 per thousand board feet at Humboldt Redwood Company. He stated that HRC will be out to Baywood sometime in March to look at the timber to see what is harvestable this year.
- c. **Next Board meeting Date – Thursday, March 26 2020, at 5:00 pm.**

Committee Meeting Reports – None

New Business –

- a. New Members – None
- b. Resigning Members – Ted Graves (Full Golf), Graham Johnson (24-40 Fam), and Larry Reeves (Social).

Adjournment of Open Session – 6:44 pm

Closed Session – Opened at 6:53 pm.

Items discussed were possible future member assessment, delinquent accounts procedure, and fire pits. No action taken at this time.

Respectfully submitted,

Dennis McDonald
Secretary to the Board