

BAYWOOD GOLF AND COUNTRY CLUB

Board of Directors' Meeting

Thursday, February 6, 2020

Dining Room 5:00 pm

The regular January meeting had been postponed until February 6, 2020. Board members present were: President Ron Pontoni, Vice President Dr. Jay Hight, Secretary Dennis McDonald, Treasurer John Goff, and Directors Mike Dominick, Ann Truesdell, and newly elected directors Kevin Knox, Stacie Nickerson and Ryan McCulloch. Staff members present were House Manager/ Event Coordinator Wendy Smith, Club Manager Brett Soutiere, Golf Professional Greg Bean, Golf Course Superintendent Randy Moses, and Club Accountant Stacey Coates. Numerous club members were also in attendance.

President Ron Pontoni called the meeting to order at 5:01 pm.

A motion was made by Mike Dominick to approve the December 17, 2019, board minutes as emailed. The motion was seconded by Ann Truesdell. Minutes were approved by a unanimous 9-0 vote.

A motion to approve the minutes from the Annual Shareholders Meeting on January 21, 2019, was made by Mike Dominick and seconded by Ann Truesdell. This motion was also passed unanimously by a 9-0 vote.

Installation of New Directors and Officers:

President Pontoni welcomed newly elected Board Members Kevin Knox, Stacie Nickerson, and Ryan McCulloch to the Baywood Board of Directors for 2020.

New officers elected for 2020 are: President Dr. Jay Hight, Vice President Ann Truesdell, Secretary Dennis McDonald, and Treasurer John Goff.

Member Comments (Items not on the Agenda)

There was some concern that there hasn't been any recent news from SBDC about their continued support of the club. Mr. Pontoni reported that we have tried to contact SBDC and have not heard from them but that he would follow up on the matter.

Golf Course Superintendent Report – Randy Moses:

Randy reported that they are working on the diseased greens but the wet weather prevents the control solution from working properly. The crew is now focusing on the January winter storm clean up and the planting of the new trees.

House Manager/Event Coordinator Report – Wendy Smith:

Wendy reported event sales for January were \$7,000 and projected sales for February to be \$8,000. She reported that we are getting more repeat events and that people are looking at dates for this year and next year. Weddings have been booked for February and some weddings in March look promising. Currently, she is working on the in-house meal service and food ideas for snacks. An accounting of profit/loss for each event will be coming in the near future.

Head Golf Professional Report – Greg Bean:

Greg reported that the Tuesday winter schedule is working out well and will continue it during March. They are running winter specials on everything in the shop, plus club regripping and repair. Sunday, February 16, will be the Mud Ball Par 3 Tournament with an 11:00 am shotgun start. NCGA Zone qualifying and NCGA 4 Ball Tournament will be coming up. The landscaping committee is making progress. The trees are being planted and donations have nearly covered the cost of the trees. Greg presented a draft of the new scorecard with new yardage, ratings, and hole handicaps for discussion and will present a final version at the next meeting.

Club Manager Report – Brett Soutiere:

Brett reported that member accounts have been edited for accuracy and adjusted properly. He is continuing to coordinate with and work with staff on the operation of the club.

Club Accountant Report – Stacey Cootes:

Stacey reported that the club had a positive cash flow for the month and she is doing her best to avoid late fees with suppliers while trying to take advantage of discounts on bills. She is currently working with John Goff to ensure accuracy between foreUP software and QuickBooks accounts. Checks are now written only twice a month. The club's fire insurance is being re-rated and will be increasing. Stacey is hoping to have an accurate profit/loss financial statement for our next meeting.

Action Items – President Hight:

1. President Hight submitted a list of committees and their objectives for 2020. He also stated that Brett has compiled a wish list of items the club needs for anyone that wants to donate to the club.
2. Member billing: The issue of getting past due members to pay their bill with a credit card and have the card on file for automatic billing was brought up. It was

discussed if Baywood wants to charge bank card processing fees for daily purchases and monthly billing. More on this at the next meeting.

3. Timber harvest: Mike Dominick will check on the estimated redwood log pricing and the size of logs the mills will accept this summer.
4. Membership drive: Ron Pontoni stated that the membership committee is hoping the board will approve another membership drive for the year 2020, perhaps with slightly increased monthly dues. The other clubs in the area will be running limited membership drives this year also. We will try to have all of the details by the February 27 meeting.
5. Assessment: Mike Dominick would like this item moved to closed session. President Hight agreed and did so.
6. February Board Meeting: February 27 at 5:00 pm.

Old Business: None

New Business:

- a. New Members: A motion was made by Mike Dominick and seconded by Kevin Knox to accept the list of new members; Eric & Deb Clark (Social), Kirk & Jenner Cohune (Neighbor Social), Michael & Sara Griffin (Neighbor Social), Phillip & Debby Lazzar (Neighbor Social), John & Geri Nicoll (Neighbor Social), Ron & Julie Perry (Neighbor Social). The motion was passed 9-0.
- b. It was noted that we had two resigning members this month.

Adjournment of Open Session: Open session was adjourned at 6:22 pm.

Closed Session: President Hight opened this session at 6:30 pm.

Membership assessment was discussed. No action taken with more study and discussion needed.

Session Closed: 6:46 pm.

Respectfully submitted,

Dennis McDonald
Secretary to the Board